



## Stop, Ask, and Listen: How to Welcome Your Customers and Increase Your Sales (2nd Revised edition)

By Kelley Robertson

John Wiley and Sons Ltd. Paperback. Book Condition: new. BRAND NEW, Stop, Ask, and Listen: How to Welcome Your Customers and Increase Your Sales (2nd Revised edition), Kelley Robertson, "This book gives every sales professional, in any market, a step-by-step process to make more sales, faster and easier than ever before. Worth its weight in gold!" -Brian Tracy, President, Brian Tracy International, and Author of Advanced Selling Strategies Does the sheer thought of selling make you nervous and uncomfortable? Do you find it difficult to overcome price objections? Do you wish you could close more sales with less effort? You are not alone. Most people are not natural-born sales professionals. Making a sales call stresses us out. Meeting our sales targets month after month is difficult and frustrating. We make a living but we know we could do better, close more sales, and earn more money. Selling does not have to be difficult. Now you can quickly and easily learn the techniques used by top retail sales people. They are deceptively simple, yet extremely effective. WhataEURO(t)s more, they can be used by sales professionals in any business to improve their results. Stop, Ask & Listen: Proven Sales Techniques to Turn...



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